### Communications and Marketing Assistant at Fat Pants Brewing Co:

The Communications and Marketing Assistant will administer the company's social media marketing, profiles and company information synchronization. Responsibilities include but are not limited to:

- Deliberate planning, strategy and goal setting.
- Development of brand awareness and online reputation.
- Content management (including website and social media channels.)
- SEO (search engine optimization) and generation of inbound traffic.
- Conduct research and analyze customer behavior.
- Creatively envision macro and micro needs to design and implement successful marketing campaigns.
- Manage effective tracking systems for online marketing activities.
- Identify and analyze competitors.
- Prepare reports via the collection and analysis of sales data.
- Collaborate with the design department.
  Track existing marketing campaigns to completion and report on results.
- Develop strategies to improve existing and past marketing efforts.
- Reputation management

This position seeks a highly motivated, self starting, creative individual with experience and a passion for connecting with current and future customers. That passion comes through as they engage with customers on a daily basis, with the ultimate goal of:

- Turning fans into customers.
- Turning customers into advocates.
- Generating repeat business.

## **Community participation**

Community leadership and participation (both online and offline) are integral to success in this position. An essential component is communicating the company's brand in a positive, authentic way that will attract today's modern, hyper-connected buyers.

# Content management duties include:

 Administrate the creation and publishing of relevant, original, high-quality content (for all channels and advertisements.)

- Identify and improve organizational development aspects that would improve content.
- Create a regular publishing schedule and promote content through social advertising.
- Leverage the right tools to manage content.
- Follow and update the content editorial calendar to manage content and plan specific, timely marketing campaigns.
- Integrate all channels of marketing (social media, SEO, content marketing, email, print and digital marketing)
- Conceptualize, design, create and implement social advertising campaigns.
- Monitor social media marketing campaigns and day-to-day activities including:
  - Develop relevant content topics to reach the company's target customers.
  - Create, curate, and manage all published content (images, video, written and audio/podcast).
  - Monitor, listen and respond to users in a "Social" way while cultivating leads and sales.
  - Conduct online advocacy and open a stream for cross-promotions.
  - Develop and expand community and/or influencer outreach efforts.
  - Oversee design (ie: Social media graphics for Facebook cover, profile pic, thumbnails, ads, landing pages, Twitter profile, Blog, etc.).
  - Design, create and manage promotions and social ad campaigns, being sure to integrate with company's overall marketing campaign plan and channels.
  - Monitor online reviews and respond to each review timely and with care.
  - Analyze key metrics and tweak strategy as needed.
  - Compile reports for management showing results (ROI).
- Become an advocate for the company in social media spaces, engaging in dialogues and answering questions where appropriate.
- Demonstrate ability to map out a comprehensive marketing plan. Drive strategies that are proven by testing and metrics.
- Develop organizational elements in order to implement a proactive process for capturing happy, loyal customer online reviews.
- Monitor trends in social media tools, applications, channels, design and strategy.

- Identify threats and opportunities in user-generated content surrounding the company. Report notable threats to appropriate management.
- Analyze campaigns and translate anecdotal or qualitative data into recommendations and plans for revising social media, content marketing, SEO and social advertising campaigns.
- Monitor effective benchmarks (Best Practices) for measuring the impact of social media campaigns. Analyze, review, and report on effectiveness of campaigns in an effort to maximize results.

#### Skills and Qualifications Desired:

### Required:

- Ability to consistently self-start on projects and take initiative without needing supervision.
- Willingness to learn new softwares and programs.
- Effective and clear communication skills.
- Typing and writing proficiency.
- A passion for creativity and thinking outside of the box.

### Desired:

- Solid working knowledge of traditional and digital marketing tools:
- Experience with multiple research methods and use of data analytics software.
- Experience with SEO/SEM campaigns.
- Familiarity with CRM and content management systems.
- Previous experience in sales and marketing preferred.
- Commercial awareness of the industry and current developments.
- Receptive to opportunities for continuing education and professional development.

Compensation: \$17.35/hr for 20-30 hrs/week

Remote work opportunities available. Company provided devices.

Per Fat Pants Brewing Co.'s Full Time Employee Qualification Policy:

Employees that average more than 30 hours per week or 120 hours per calendar month are eligible for the following benefits:

14 Days of Paid Time Off (non-rollover eligible, renews every calendar year) Company subsidized health insurance Vision, Dental insurance Annual performance reviews and merit increase eligibility